

## Financial Data

### ● Segment information (consolidated)

(Unit: million yen; ratio: %)

	FY 2010 (ending in Feb. 2011)			FY 2011 (ending in Feb. 2012)			FY 2012 (ending in Feb. 2013)			FY 2013 (ending in Feb. 2014)			FY 2014 (ending in Feb. 2015)			FY 2015 (ending in Feb. 2016)		
		Composition ratio	YoY		Composition ratio	YoY		Composition ratio	YoY		Composition ratio	YoY		Composition ratio	YoY		Composition ratio	YoY
<b>Net sales by business</b>	78,091	100.0	95.8	71,376	100.0	91.4	71,563	100.0	100.3	75,488	100.0	105.5	81,630	100.0	108.1	92,914	100.0	113.8
Department stores	65,614	84.0	95.7	60,292	84.5	91.9	61,401	85.8	101.8	65,394	86.6	106.5	70,846	86.8	108.3	82,323	88.6	116.2
Restaurants	7,426	9.5	99.6	6,102	8.5	82.2	5,850	8.2	95.9	5,327	7.1	91.1	5,314	6.5	99.8	5,485	5.9	103.2
Total building maintenance and advertising	2,782	3.6	83.0	2,770	3.9	99.6	2,578	3.6	93.1	2,652	3.5	102.9	2,933	3.6	110.6	2,864	3.1	97.7
Import goods sales	1,903	2.4	108.8	1,857	2.6	97.6	1,386	1.9	74.6	1,756	2.3	126.7	2,190	2.7	124.7	1,937	2.1	88.5
Other businesses	364	0.5	92.9	353	0.5	96.9	345	0.5	97.8	358	0.5	103.5	346	0.4	96.6	303	0.3	87.6
<b>Operating income by business</b>	1,502	1.9	-	712	1.0	47.5	1,047	1.5	146.9	1,522	2.0	145.3	2,179	2.7	143.1	2,691	2.9	123.5
Department stores	1,202	1.5	-	593	0.8	49.3	789	1.1	133.1	1,265	1.7	160.3	1,960	2.4	154.9	3,018	3.2	154.0
Restaurants	8	0.0	41.8	-233	-0.3	-	4	0.0	-	30	0.0	646.6	-95	-0.1	-	-339	-0.4	-
Total building maintenance and advertising	64	0.1	451.7	86	0.1	134.5	104	0.1	119.9	72	0.1	69.4	117	0.1	162.5	133	0.1	113.8
Import goods sales	137	0.2	173.3	217	0.3	158.3	116	0.2	53.6	143	0.2	123.3	205	0.3	143.0	-90	-0.1	-
Other businesses	48	0.1	70.2	49	0.1	101.2	38	0.1	78.3	30	0.0	79.0	22	0.0	71.9	48	0.1	218.4
<b>Selling, general and administrative expenses</b>	19,455	24.9	89.3	18,039	25.3	92.7	17,664	24.7	97.9	18,016	23.9	102.0	18,896	23.1	104.9	20,457	22.0	108.3
Personnel expenses	9,159	11.7	84.7	8,345	11.7	91.1	8,007	11.2	95.9	8,037	10.6	100.4	8,358	10.2	104.0	8,742	9.4	104.6
Advertising expenses	819	1.0	82.2	804	1.1	98.2	858	1.2	106.7	1,000	1.3	116.6	1,113	1.4	111.3	1,159	1.2	104.1
Depreciation	1,472	1.9	96.5	1,339	1.9	91.0	1,242	1.7	92.7	1,179	1.6	94.9	1,271	1.6	107.8	1,465	1.6	115.3
<b>Non-operating income</b>	543	0.7	108.2	481	0.7	88.5	472	0.7	98.1	440	0.6	93.4	481	0.6	109.3	560	0.6	116.4
Interest and dividend income	103	0.1	96.8	101	0.1	98.2	94	0.1	93.7	104	0.1	110.3	109	0.1	104.6	120	0.1	110.3
<b>Non-operating expenses</b>	588	0.8	91.6	515	0.7	87.7	434	0.6	84.3	392	0.5	90.3	386	0.5	98.6	361	0.4	93.6
Interest expenses	351	0.4	95.6	279	0.4	79.6	237	0.3	85.1	210	0.3	88.5	192	0.2	91.3	148	0.2	77.5
<b>Financial account</b>	-247	-	-	-178	-	-	-142	-	-	-105	-	-	-82	-	-	-27	-	-
<b>Number of employees (people)</b>	1,853	-	81.2	1,700	-	91.7	1,674	-	98.5	1,596	-	95.3	1,578	-	98.9	1,623	-	102.9
Net sales per employee	42.14	-	118.0	41.98	-	99.6	42.74	-	101.8	47.29	-	110.6	51.73	-	109.4	57.24	-	110.7

※ Number of employees = Number of full-time employees (as of the end of the term) + number of part-time employees (full-time equivalent)