

Financial Data

● Segment information (non-consolidated)

(Unit: million yen; ratio: %)

	FY 2010 (ending in Feb. 2011)		FY 2011 (ending in Feb. 2012)		FY 2012 (ending in Feb. 2013)		FY 2013 (ending in Feb. 2014)		FY 2014 (ending in Feb. 2015)		FY 2015 (ending in Feb. 2016)							
		Composition ratio	YoY	Composition ratio	YoY	Composition ratio	YoY	Composition ratio	YoY	Composition ratio	YoY	Composition ratio	YoY					
Net sales by store																		
Ginza store	58,428	89.0	104.3	53,613	88.9	91.8	54,793	89.2	102.2	59,082	90.3	107.8	64,714	91.3	109.5	76,427	92.8	118.1
Floor area (square meters)	32,182	81.3	100.0	32,182	81.3	100.0	32,182	81.3	100.0	32,182	81.3	100.0	32,182	81.3	100.0	32,182	81.3	100.0
Net sales per square meter	1.81	-	104.3	1.66	-	91.8	1.70	-	102.2	1.83	-	107.8	2.01	-	109.5	2.37	-	118.1
Asakusa store	7,253	11.0	57.6	6,725	11.1	92.7	6,649	10.8	98.9	6,356	9.7	95.6	6,167	8.7	97.0	5,930	7.2	96.2
Floor area (square meters)	7,404	18.7	38.8	7,404	18.7	100.0	7,404	18.7	100.0	7,404	18.7	100.0	7,404	18.7	100.0	7,404	18.7	100.0
Net sales per square meter	0.97	-	148.5	0.90	-	92.7	0.89	-	98.9	0.85	-	95.6	0.83	-	97.0	0.80	-	96.2
Net sales by place																		
Ginza store	58,428	100.0	104.3	53,613	100.0	91.8	54,793	100.0	102.2	59,082	100.0	107.8	64,714	100.0	109.5	76,427	100.0	118.1
Inside the store	57,944	99.2	104.7	53,080	99.0	91.6	54,243	99.0	102.2	58,391	98.8	107.6	63,957	98.8	109.5	75,699	99.0	118.4
Outside the store	484	0.8	73.1	532	1.0	110.0	549	1.0	103.1	691	1.2	125.9	756	1.2	109.5	727	1.0	96.2
Asakusa store	7,253	100.0	57.6	6,725	100.0	92.7	6,649	100.0	98.9	6,356	100.0	95.6	6,167	100.0	97.0	5,930	100.0	96.2
Inside the store	7,240	99.8	59.1	6,716	99.9	92.8	6,638	99.8	98.8	6,332	99.6	95.4	6,139	99.6	97.0	5,908	99.6	96.2
Outside the store	12	0.2	3.7	8	0.1	68.2	11	0.2	129.0	23	0.4	205.6	27	0.4	117.9	21	0.4	80.1
Net sales by product																		
Ginza store	58,428	100.0	104.3	53,613	100.0	91.8	54,793	100.0	102.2	59,082	100.0	107.8	64,714	100.0	109.5	76,427	100.0	118.1
Clothing	20,240	34.6	105.3	19,389	36.2	95.8	20,116	36.7	103.7	21,195	35.9	105.4	22,663	35.0	106.9	24,475	32.0	108.0
Consumer goods	14,759	25.3	107.6	13,269	24.7	89.9	13,965	25.5	105.2	15,575	26.4	111.5	18,438	28.5	118.4	25,045	32.8	135.8
Sundry goods	6,724	11.5	101.3	6,108	11.4	90.8	6,482	11.8	106.1	7,277	12.3	112.3	8,170	12.6	112.3	11,272	14.8	138.0
Housewares	2,073	3.6	88.0	1,919	3.6	92.6	1,818	3.3	94.7	1,829	3.1	100.6	1,805	2.8	98.7	1,854	2.4	102.7
Food	11,808	20.2	105.1	10,652	19.9	90.2	10,157	18.6	95.3	10,135	17.1	99.8	10,253	15.9	101.2	10,588	13.8	103.3
Restaurants and cafes	1,481	2.5	100.1	1,232	2.3	83.2	1,257	2.3	102.0	1,438	2.4	114.3	1,509	2.3	104.9	1,557	2.1	103.2
Services and other	1,340	2.3	98.1	1,040	1.9	77.6	995	1.8	95.6	1,629	2.8	163.8	1,874	2.9	115.0	1,633	2.1	87.2
Asakusa store	7,253	100.0	57.6	6,725	100.0	92.7	6,649	100.0	98.9	6,356	100.0	95.6	6,167	100.0	97.0	5,930	100.0	96.2
Clothing	825	11.4	26.3	1,073	16.0	130.0	1,064	16.0	99.2	931	14.7	87.5	1,014	16.4	108.9	917	15.5	90.5
Consumer goods	476	6.6	67.4	155	2.3	32.6	181	2.7	116.9	31	0.5	17.5	58	0.9	184.6	59	1.0	101.7
Sundry goods	442	6.1	34.5	402	6.0	90.9	406	6.1	101.1	406	6.4	99.9	411	6.7	101.2	341	5.8	83.0
Housewares	22	0.3	6.6	29	0.4	128.5	32	0.5	111.6	32	0.5	99.9	23	0.4	72.2	26	0.4	114.6
Food	5,213	71.9	81.9	4,891	72.7	93.8	4,801	72.2	98.2	4,772	75.1	99.4	4,463	72.4	93.5	4,383	73.9	98.2
Restaurants and cafes	87	1.2	21.4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Services and other	185	2.5	53.2	173	2.6	93.5	162	2.5	93.5	181	2.8	111.6	196	3.2	108.1	201	3.4	102.6

※ Asakusa branch was renamed Asakusa store due to a reduction of its sales area in 2010, and has been incorporated under the organization of Ginza main store.

Net sales of department stores in the Tokyo district	1,559,672	-	97.7	1,485,167	-	95.2	1,520,350	-	102.4	1,574,717	-	103.6	1,584,066	-	100.6	1,634,445	-	103.2
Net sales of department stores in the Ginza district	146,860	100.0	100.4	146,775	100.0	99.9	154,402	100.0	105.2	164,181	100.0	106.3	168,725	100.0	102.8	192,049	100.0	113.8
Share of our Ginza store	58,428	39.8	104.3	53,613	36.5	91.8	54,793	35.5	102.2	59,082	36.0	107.8	64,714	38.4	109.5	76,427	39.8	118.1