

## Financial Data

### ● Changes in business results (consolidated / non-consolidated)

#### 1. Changes in financial indices (consolidated)

(Unit: million yen; ratio: %)

	Net sales		Gross profit			Selling, general and administrative expenses			Operating income			Non-operating expenses			Ordinary income			Profit			
		YoY		Sales ratio	YoY		Sales ratio	YoY		Sales ratio	YoY		Sales ratio	YoY		Sales ratio	YoY		Sales ratio	YoY	Ratio of consolidated to non-consolidated results
FY 2005 (ending in Feb. 2006)	94,756	101.1	26,299	27.8	99.6	24,632	26.0	99.5	1,667	1.8	101.1	26	0.0	-	1,693	1.8	110.1	655	0.7	108.4	1.0
FY 2006 (ending in Feb. 2007)	97,402	102.8	26,648	27.4	101.3	24,203	24.8	98.3	2,445	2.5	146.7	28	0.0	108.6	2,474	2.5	146.1	-531	-0.5	-	-
FY 2007 (ending in Feb. 2008)	97,598	100.2	26,713	27.4	100.2	24,630	25.2	101.8	2,083	2.1	85.2	-142	-0.1	-	1,940	2.0	78.5	442	0.5	-	1.3
FY 2008 (ending in Feb. 2009)	90,191	92.4	24,394	27.0	91.3	24,058	26.7	97.7	336	0.4	16.1	8	0.0	-	344	0.4	17.7	-1,729	-1.9	-	-
FY 2009 (ending in Feb. 2010)	81,499	90.4	21,589	26.5	88.5	21,780	26.7	90.5	-191	-0.2	-	-139	-0.2	-	-331	-0.4	-	-6,335	-7.8	-	-
FY 2010 (ending in Feb. 2011)	78,091	95.8	20,958	26.8	97.1	19,455	24.9	89.3	1,502	1.9	-	-44	-0.1	-	1,458	1.9	-	1,318	1.7	-	1.3
FY 2011 (ending in Feb. 2012)	71,376	91.4	18,752	26.3	89.5	18,039	25.3	92.7	712	1.0	47.5	-34	-0.0	-	678	1.0	46.5	4,126	5.8	312.9	1.0
FY 2012 (ending in Feb. 2013)	71,563	100.3	18,712	26.1	99.8	17,664	24.7	97.9	1,047	1.5	146.9	37	0.1	-	1,085	1.5	159.9	600	0.8	14.5	0.7
FY 2013 (ending in Feb. 2014)	75,488	105.5	19,539	25.9	104.4	18,016	23.9	102.0	1,522	2.0	145.3	48	0.1	129.1	1,570	2.1	144.8	1,335	1.8	222.5	1.1
FY 2014 (ending in Feb. 2015)	81,630	108.1	21,075	25.8	107.9	18,896	23.1	104.9	2,179	2.7	143.1	94	0.1	196.3	2,274	2.8	144.8	1,304	1.6	97.7	1.1
<b>FY 2015 (ending in Feb. 2016)</b>	<b>92,914</b>	<b>113.8</b>	<b>23,148</b>	<b>24.9</b>	<b>109.8</b>	<b>20,457</b>	<b>22.0</b>	<b>108.3</b>	<b>2,691</b>	<b>2.9</b>	<b>123.5</b>	<b>198</b>	<b>0.2</b>	<b>209.4</b>	<b>2,890</b>	<b>3.1</b>	<b>127.1</b>	<b>1,185</b>	<b>1.3</b>	<b>90.8</b>	<b>1.1</b>
<b>Forecast for FY 2016 (ending in Feb. 2017)</b>	<b>95,000</b>	<b>102.2</b>	<b>23,900</b>	<b>25.2</b>	<b>103.2</b>	<b>21,200</b>	<b>22.3</b>	<b>103.6</b>	<b>2,700</b>	<b>2.8</b>	<b>100.3</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,700</b>	<b>2.8</b>	<b>93.4</b>	<b>1,800</b>	<b>1.9</b>	<b>151.9</b>	<b>1.2</b>